



**Kodak i3450 Scanner**

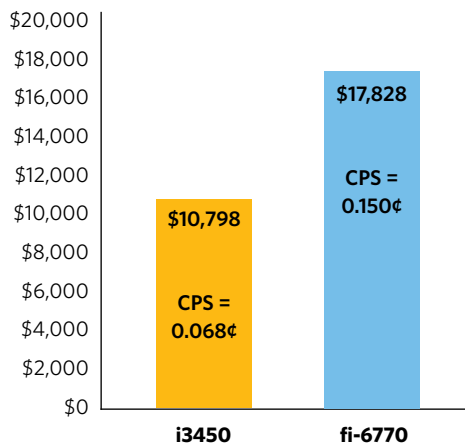


**Fujitsu fi-6770 Scanner**

## Top 6 Reasons to Buy from Kodak Alaris

Independent testing by Buyers Laboratory LLC (BLI) demonstrates multiple performance advantages for the **Kodak i3450** Scanner when tested against the **Fujitsu fi-6770** Scanner.

### 1. 39% lower total cost of ownership (TCO)



- Cost Per Scan (CPS) of the **Kodak i3450** is 55% lower than that of the **Fujitsu fi-6770** Scanner

### 2. Lower list price, less expensive warranty, lower-cost higher-yield consumables

	<b>i3450</b>	<b>fi-6770</b>
US List Price	<b>\$5,995</b>	\$7,995
3-Year Warranty	<b>\$1,699</b>	\$2,705
Roller Kits	<b>\$195.95</b>	\$450
Roller Kit Yield	<b>1,000,000</b>	750,000

- Price. Warranty. Roller Kit costs and yields – all significantly better values with Kodak

### 3. Greater real-world productivity + true performance at higher resolutions

(300 dpi/Black)	<b>i3450</b>	<b>fi-6770</b>
Maximum batch size	<b>250</b>	200
Average tested speed <sup>1</sup> (ppm)	<b>86.1</b>	78.9
Pages/hour	<b>4,634</b>	4,183

(300 dpi/Color)	<b>i3450</b>	<b>fi-6770</b>
Maximum batch size	<b>250</b>	200
Average tested speed <sup>1</sup> (ppm)	<b>78.4</b>	77.2
Pages/hour	<b>4,260</b>	4,103

- i3450 Scanner maintains full-rated scan speeds at higher 300 dpi resolutions
- fi-6770 Scanner slows down significantly from claimed scan speed at just 200 dpi

### 4. Intuitive control panel display

**i3450 Control Panel**



- i3450's large control panel display provides a description of each scan profile for easier workflow navigation
- Various error messages and icons aid operator ease
- fi-6770 contains a small LED that only displays an associated number for each job and various error number codes

**fi-6770 Control Panel**



## 5. Smarter, better media handling

Along with flawless performance running 100,000 impressions during a five-day durability test (compared to the fi-6770's two misfeeds during the same test interval), the i3450 Scanner delivers multiple features to help maintain document integrity, including:

- Intelligent Document Protection technology that detects pages about to be damaged or crinkled, and stops scanning to protect documents
- Straight paper path to avoid damaging delicate or thick documents
- Adjustable ADF that can be set to auto, manual feed (one page), 100 sheets, or 250 sheets

## 6. Compact design saves desk space



- With the i3450 Scanner's innovative integrated flatbed design, users can utilize all the functionality of a flatbed-equipped scanner without the large footprint
- i3450 Scanner weighs 39 lbs. while the fi-6770 weighs 77.2 lbs., making the **Kodak** Scanner much easier to transport

## Check the specs...

### Scan more pages

### Process bigger batches

### Handle a wider range of document sizes & paper weights

### Reduce energy use

	i3450	fi-6770
Maximum Daily Scan Volume	<b>20,000</b>	15,000
ADF Capacity	<b>250</b>	200
Maximum Document Length	<b>160"</b>	120"
Standard Paper Weights	<b>9 - 110 lbs.</b>	8.3 - 55.6 lbs.
Maximum Power Consumption	<b>&lt;75W</b>	216W

## Choose the winner in every meaningful category

The advantages start with price and continue through speed, reliability, features, interface and all other key performance parameters. That's why the **Kodak** i3450 Scanner is the clear choice vs. the **Fujitsu** fi-6770 Scanner.

**Note:** All test data in this report were collected during independent testing by Buyers Laboratory Inc. (BLI) in the company's 10,000 square-foot test facility in Hackensack, New Jersey. The products tested were the **Kodak** i3450 Scanner and the **Fujitsu** fi-6770. Test results and performance comparisons are validated by BLI and published with the company's written permission.

<sup>1</sup>Average speed includes the tested speeds at 300 dpi after initiating the scan from the PC and the unit's control panel hard key.

### To learn more:

Call 1.800.944.6171

Visit [www.kodakalaris.com/go/i3450](http://www.kodakalaris.com/go/i3450)

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